



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

July 31, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$105,350	40
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$34,172	21
Gold Producers (\$10,000 - \$30,000)			
Barta, Devin M.	Barta Insurance Agency	\$29,340	9
Borosak, William J. Jr.	Secure Financial Group, LLC	\$29,253	10
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$27,024	7
Ahlbum, Tim	Health Coverage Solutions	\$26,952	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$24,852	9
AmeriLife		\$22,936	30
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$20,904	1
Clark, John W.	Senior Solutions Insurance Agency	\$20,869	10
Centerstone Insurance & Financial Svcs.		\$20,662	5
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$16,583	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$16,475	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$16,171	11
Concklin, Ron	Rosenberg-Concklin, Inc.	\$13,652	11
Mangini, Nicholas L.	Mangini Insurance Agency	\$11,916	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$10,283	3
Silver Producers (\$5,000 - \$10,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$9,538	3
Schwartz, Scott J.	Insurance Protection Services	\$8,964	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$8,602	4
Wroblewski, Robert M.	SOS Insurance Group	\$8,445	5
Richard, Paul	Richard Insurance Agency	\$7,067	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$6,408	3
Senior Insurance Marketing, Inc.		\$6,360	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$6,228	2
James M. Gray, Inc.		\$6,012	1
American Eagle Consultants, Inc.		\$5,720	5
Rosati, Lisa	Rosati Insurance Agency	\$5,316	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$5,131	2



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

July 31, 2016

Bronze Producers (\$2,500 - \$5,000)

Fields, John C.	Fields Insurance Agency	\$4,523	1
Maisto, Stephen	Senior Health Solutions	\$4,464	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$4,439	1
Judah, Charles G.	MSIS, Inc.	\$4,251	3
Malvezzi, Clint S.	Malvezzi Insurance Agency	\$4,104	1
Long Island Health Plans, Inc.		\$4,097	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$4,055	1
Kegler, James F.	Kegler Insurance Agency	\$4,020	1
Heller, Mark	Heller Insurance Agency	\$3,971	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$3,911	1
Carran, John S.	Carran Insurance Agency	\$3,900	1
Iwill Advisors, Inc.		\$3,887	1
Pollier, Robert L. Jr.	Senior Management Services	\$3,768	1
Meeteetee Corporation		\$3,764	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$3,636	5
ERIN Marketing, Inc.		\$3,600	3
Haug, John H.	Haug Insurance Agency	\$3,563	1
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$3,276	1
Matyskiel, Robert E.	Matyskiel Insurance Agency	\$3,276	1
Catron, Edward A.	Catron Insurance Agency	\$3,264	3
Snow, Audrey	Snow Insurance Agency	\$3,107	1
De France, Linda J.	De France Insurance Agency	\$2,952	1
Moraski, Matthew B.	Moraski Insurance Agency	\$2,867	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,867	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$2,844	1
Mann, Harvey S.	Mann Insurance Agency	\$2,844	1
Sklar, Susan T.	Sklar Insurance Agency	\$2,844	1
Tyrkala, Thomas J.	Tyrkala Insurance Agency	\$2,844	1
Waxman, Andrew B.	Waxman Insurance Agency	\$2,844	1
Iannelli, Joseph A.	Iannelli Insurance Agency	\$2,832	1
Abadjian, Pierre	Abadjian Insurance Group	\$2,556	3



Weekly Leader Board



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

July 31, 2016

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC \$20,904

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Lobdell, Deborah H.	\$12,432	Dillow, David S.	\$10,282
Kingsley, Beverly J.	\$11,890	Ranney, Eugene	\$10,008

Silver Producers (\$5,000 - \$10,000)

Mangini, Nicholas L.	\$9,156	Sachs, Kerry	\$6,120
Ahlbum, Tim	\$8,964	Spink, Chad D.	\$6,012
Schwartz, Scott J.	\$8,964	Mangini, Rosemary	\$5,892
Ripoll, Glenn A.	\$8,928	Moore, Daniel	\$5,712
Gorden, Renee G.	\$6,948	Ahmed, Nur N.	\$5,484
Mankamy, Mary	\$6,672	Stevens, Jason	\$5,472
Graham, Christopher N., CLU	\$6,527	Carreras, Thomas B.	\$5,400
Selinger, William S.	\$6,203	Gilbert, Brian	\$5,280

Bronze Producers (\$2,500 - \$5,000)

Kornbluh, Gary N.	\$4,788	Levin, Scott D.	\$3,768
Esch, Jagger W.	\$4,667	Zupnick, Eliezer S.	\$3,768
Fields, Lynn	\$4,523	Eger, John	\$3,764
Maisto, Stephen	\$4,464	Richard, Paul	\$3,708
Dworkin, Earl D.	\$4,439	Allan, Bret M.	\$3,624
Ottovogio, Xiomara	\$4,248	Palmer, Casey V.	\$3,587
Bartley, David M.	\$4,188	Nastanovich, Christopher R.	\$3,563
Burke, John R.	\$4,104	Franco, Salvador	\$3,480
Stevens, Ray	\$4,056	Balogh, Christian J.	\$3,396
Dellinger, William H. II	\$4,055	Kramer, Andrew	\$3,396
Kegler, James F.	\$4,020	Kelsey, Steven D.	\$3,359
Heller, Mark	\$3,971	Larocca, Joseph A.	\$3,359
Black, Ana Maria C.	\$3,948	Tourville, Richard R.	\$3,359
Spizzuco, Samuel	\$3,936	Mayer, Bruce P.	\$3,353
Ehrlich, Carl F.	\$3,911	Dibisceglie, Darrin J.	\$3,300
Carran, John S.	\$3,900	Kasten, Andy	\$3,276
Clatsoff, Deborah A.	\$3,887	Lidinsky, Richard J.	\$3,276



Writing Agents

FOR THE WEEK ENDING

July 31, 2016

Combined Health/Life

Rash, Richard S.	\$3,276	Brown, Matthew	\$2,844
Strohm, Mark C.	\$3,276	Chappell, John	\$2,844
Bahlkow, Valerie	\$3,232	Gratzon, Peter	\$2,844
Bono, Peter F.	\$3,111	Hanes, Darlene M.	\$2,844
Rosati, Lisa	\$3,108	Persico, John	\$2,844
Lembcke, Julia	\$3,107	Silver, Lawrence B.	\$2,844
Snow, Audrey	\$3,107	Sklar, Susan T.	\$2,844
Roberts, Horace A. III	\$3,059	Steiner, Marcia K.	\$2,844
Schenkel, Ita E.	\$3,024	Waxman, Andrew B.	\$2,844
Vickers, Jordan	\$3,024	Pilotti, Stephen	\$2,832
Hilgendorf, Sydney M.	\$3,023	Greenberg, Richard A.	\$2,796
Peltz, Arnold	\$2,964	Morales, Edwin Jr.	\$2,760
De France, Linda J.	\$2,952	Ahlbum, Jon	\$2,676
Martin, Barbara A.	\$2,868	Edwards, Jackson IV	\$2,652
Daenzer, Christopher	\$2,867	Jordan, Dorothy A.	\$2,592
MacOviak, Robert T.	\$2,846	Enns, Henry	\$2,519
Blake, Karla	\$2,844		